

# STRENGTHS BASED LEADERSHIP





# Drive Performance, Conflict Resolution & Behavior Change with Your Most Difficult People

A simple method for pulling out the best in any team member, resolving conflict as it arises, and turning challenging behaviors into assets for top performance, engagement, and long-term commitment.

### What is Strengths Based Leadership?

Strengths Based Leadership is a form of behavior management that turns difficult people, and challenging situations, into assets by leveraging a team member's strengths. It shows leaders how to make deposits in relational bank accounts, create clear, safe environments that bring out the best in others, even in the worst of times, and ultimately turn around those that seem to be veering 'off track'. It helps leaders resolve conflict, and perform quick turn arounds, when things go south with a team member reducing your risk improving performance.

### What is Strengths Based Leadership Training?

Turn your most challenging team members into your greatest asset, on the spot! Learn how to manage difficult human behavior behavior, and effectively redirect it, to produce the measurable results you desire, reducing challenging distractions, redirect difficult people, or lawsuits. Gain tools anyone can use in 5 minutes or less, in the middle of business, to reduce those distractions, and re-engage troublesome team members for improved productivity.

## Who is Strengths Based Leadership designed for?

- Anyone in management who has team members that report to them.
- Individual team members on teams that are struggling to connect, stay focused, or positively leverage each other's strengths. When done in this format the program is custom and performed as a team building event.



### STRENGTHS BASED LEADERSHIP

#### How to Lead Challenging, Confrontational, or Diverse Team Members

#### Redirect your most difficult team members, the:

- Frequent Flyer
- Heckler
- Combative
- Inconsistent

- Disruptor
- Disengaged
- Irresponsible

Into passionate, engaged, and highly productive contributors.

#### Sound like any one you've had to manage?

No leader gets through their career without learning how to manage human behavior. Every leader must effectively redirect people in order to produce great results, and reduce challenging distractions, or lawsuits.

This training gives every manager the tools they need to turn challenging team members into their greatest assets, on the spot. We provide tools anyone can use in 5 minutes or less, in the middle of business, to reduce distractions, resolve conflict, and re-engage team, and re-engage team members for improved productivity.

No one wakes up hoping to cause challenges for others in their day. Still, many team members do cause challenges. Understanding what they need, why there is discord, and what will resolve it turns a mediocre manager into a great leader, and a struggling team into super charged horse power for profits.

Managing the behaviors of difficult people drains leadership, stifles teams, and limits performance. It's one of the most costly, and high risk legal dynamics, companies face today. *In this training* learn how to turn your most challenging team members into your greatest assets.

Chances are your greatest 'trouble' maker is your strongest team member.



#### IN ONE DAY:

Learn what Power Centered leaders do to manage those disruptive team members, resolve conflict quickly, and turn the biggest challenges into their greatest opportunities.

#### With Strengths Based Leadership You'll:

- Learn how to identify the strengths in any team member
- Redirect difficult behaviors into high performance commitments
- Communicate with difficult people in challenging times
- Diffuse heated situations and reduce legal liability
- Build trust and safety in toxic situations
- Build authentic engagement, and leverage the best in your team members
- Ensure all team members are committed to the same outcomes

#### **Reduce Disruption and Minimize Lawsuits**

**Increase Productivity and Profits** 

**Enhance Engagement** 

**Improve Loyalty, Team Work and Commitment** 

**Improve Turn Over and Increase Retention** 

**Build Strong Teams** 

#### Signature Power Integration Center™ Training

This one day program follows our signature training approach combining critical thinking, skill mastery, and relevant personal transformation for long term measurable results, when they matter most. We process our way to success, in real life, relevant situations occurring in your business and teams right now! We help you fix the things that matter, and produce results that stick. All programs of the Power Integration Center™ are aligned with the 4 Principles of Power™ and the core philosophy of power centered leadership™.